

## City Response to Questions Received from Collection Services RFP Eligible Proposers

September 28, 2012

#	Citation	Page #	Line #	Proposer Question	City Response
1	RFP Sec. 3.1.6	3-6	377	I believe Section 3.1.6, Mixed Materials, on page 3-6 of the RFP for Zero Waste Service Groups 1 and 2, has a typo on line 377. Is it the City's intent to allow the MM&O Collection Services provider to determine the extent to which the COMMERCIAL Mixed Materials are Processed prior to Disposal?	RFP Section 3.1.6 line 377 is amended as follows: "The Contractor will be responsible for determining the extent to which <del>SFD</del> <u>Commercial Mixed</u> Materials are Processed prior to Disposal."
2	RFP Sec. 3.3.2.5.3	3-25	1079	There would appear to be an incorrect reference in Section 3.3.2.5.3 Diversion Plan, Line 1079. The reference to Section 1.1.1 should likely be corrected to read Section 3.1.12 and 3.1.12.1.	RFP Section 3.3.2.5.3 line 1079 is amended as follows: "...requirements specified in the Section <del>1.1.1</del> <u>3.1.12</u> of this RFP and in the MM&O Collection Services..."
3	RFP Sec. 4.1.14	4-7	Table 4-3 & Line 1598	There is an inconsistency in Table 4-3, Pg. 4-7 and Section 4.1.15.2., Pg. 4-8. Table 4-3 lists the annual escalator for the franchise fee at the RRI, while 4.1.15.2. references the CPI-U.	See Table 4-3, page 4-8, which states: "Initial rates adjusted March 1, 2015 by CPI. Annual RRI adjustment on July 1, 2016 and thereafter." This is consistent with RR Collection Services Contract Section 7.12.1 which also states an initial adjustment based on CPI and then annual adjustments based on RRI.
4	MMO Contract Sec.1.73	10	411	Definition 1.73 notes recyclable materials as segregated from mixed materials by the commercial service recipient at the source of generation. Shouldn't SFD and MFD service recipients be added to the definition?	Recycling Collection services for SFD and MFD are not included in the MMO Contract, so there is no need to add "SFD and MFD" to 1.73.

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5	RFP Sec. 3.3.2.5.2.2	3-24 and 3-67	1023	This RFP section and Form 13 address only wheeled cart containers. Does the City of Oakland not contemplate the use of bins and roll-off boxes in the provision of MM&O collection services?	<p>a) Table 3-2 and Section 3.1.5 clearly state that the Minimum Level of Service shall include carts, bins and debris boxes.</p> <p>b) Section 3.4 of the RFP is amended to include <u>MM&amp;O Collection Services Form 13A Bin Specifications</u> attached to this addendum.</p>
6	RFP Sec. 4.3.2.5.2.2	4-20	2045	This RFP section and Form 13 address only wheeled cart containers. Does the City of Oakland not contemplate the use of bins and roll-off boxes in the provision of RR collection services?	<p>a) Table 4-2 and Section 4.1.5 clearly state that the Minimum Level of Service shall include carts, bins and debris boxes.</p> <p>b) Section 4.4 of the RFP is amended to include <u>RR Collection Services Form 13A Bin Specifications</u> attached to this addendum.</p>
7	RFP Sec. 3.3.2.5.2.1	3-23	1005	This RFP section calls for the completion of MM&O Form 14 for each proposed <b>TYPE</b> of MM&O collection vehicle, whereas RFP§ 4.3.2.5.2.1 calls for the completion of RR Form 14 for each proposed RR collection vehicle. RR Form 14 and MM&O Form 14 both address “each vehicle”. With a proposed contract start date of July 1, 2015, it would be most difficult in 2012 to complete Forms 14 for each individual collection vehicle that we will actually propose to put into service three years hence. Would the City consider revising the RFP and the Forms 14 to call for describing each proposed TYPE of collection vehicle, for both RR and MM&O collection services?	<p>a) RFP Section 4.3.2.5.2.1 line 2027 is amended as follows: "1. For each Collection vehicle <u>type</u> complete a Vehicle Specifications Form..."</p> <p>b) Section 3.4 of the RFP is amended to include the revised <u>MM&amp;O Collection Services Form 14 Vehicle Specifications</u> attached to this addendum.</p> <p>c) Section 4.4 of the RFP is amended to include the revised <u>RR Collection Services Form 14 Vehicle Specifications</u> attached to this addendum.</p>

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8	RFP 4.3.2.5.2.1	4-20	2027	This RFP section calls for the completion of RR Form 14 for each proposed RR collection vehicle, whereas RFP §3.3.2.5.2.1 calls for the completion of MM&O Form 14 for each proposed <b>TYPE</b> of MM&O collection vehicle. RR Form 14 and MM&O Form 14 both address “each vehicle”. With a proposed contract start date of July 1, 2015, it would be most difficult in 2012 to complete Forms 14 for each individual proposed collection vehicle that we will actually put into service three years hence. Would the City consider revising the RFP and the Forms 14 to call for describing each proposed TYPE of collection vehicle, for both RR and MM&O collection services?	See City's Answer on Line #7 in this table.
9	RFP Sec. 3.1.4	3-2	347	The table calls for the use of semi/automated collection for SFD MM and for automated for Organics collection. This is not reflected in the contract as a requirement. Is this a requirement? Would the City allow the proposer to select semi/automated for organics collection as well?	Page 3-2, Table 3-2 under the heading for "Single Family Dwelling (SFD) Collection Services (1-4 Units)", the "SFD Source Separated Organic Materials Collection, and Processing" service summary is amended as follows: "Weekly automated/ <u>semi-automated</u> Collection ..."
10	RFP Sec. 3.1.8	3-7	409	Will the MM&O contractor be required to provide the bins/carts for the non exclusive recycling collection services even if the RR contractor is selected to provide the service? Or is the contractor awarded the non exclusive recycling collection service the responsible party for providing collection bins and cart?	The contractor awarded Commercial Non-Exclusive Recycling Collection Services shall provide Containers for Commercial Non-Exclusive Recycling Collection Services. RFP Section 3.1.8 line 409 is amended as follows: " <del>MM&amp;O Collection Services Contractor</del> <u>The Contractor designated by the City to provide Commercial Non-Exclusive Recycling Collection Service</u> will be required to furnish the necessary number and size of Recyclable Material Bins and/or Carts..."
11	RFP Sec. 3.1.10.1	3-7	439	What is the definition of “point of collection” for the ACWMA 4.5.2 policy?	Typically this means city centroid. To the best of the City's knowledge there is no landfill within 15 miles of Oakland, rendering the policy moot.

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12	RFP Table 3-5	3-30		Will the City apply the contractor-provided rates to the provided cart/bin and frequency matrix to compare the total costs/revenue between proposers? If not, what is the method that will be used to equitably compare cost proposals.	City will apply the rates to the frequency matrix for SFD, MFD and Commercial customers individually and in total as part of the evaluation process.
13	RFP Form 12-a-d	3-59 to 3-56		If a proposer is building new facilities how would they complete these forms?	Proposers should provide information to the extent it is known or based on what they propose to build.
14	RFP Sec. 3.1.12.1	3-8	457	a) How do you define total tons collected? b) Please use 2011 tons as an example to populate Exhibit 8, Table B of the MM&O contract.	Exhibit 8, Table B, Line 13 states that "Total Collected Tons" is "All Tons Collected under this Contract"
15	MM&O RFP Form 2A		C. 2	Line C.2 of the Collection Form 2 describes "Additional Curbside Mixed Material Carts (decrease to Line 6.A)". The formula includes the amount as an addition to Line 6.A. Will the rate calculated on line 6.A be reduced by the amount identified on line C.2? The same question applies to all instances of additional services in Form 2A –2K where the description includes "(Decrease to line 6.A)" or similar. See Form 2A.D.2, Form 2B Lines C.2, C.5, C.8, D.2, D.5, D.8, Form 2D Lines C.2, C.5, C.8, D.2, D.5, D.8, Form 2F Lines B.2, B.5, B.8.	Yes. Since the rate for collecting the initial container at a service address will normally include overhead and operating costs, the cost of collecting a second container from the same service address is normally less than the cost of collecting that initial container. The City is requesting an amount, if any, by which the proposer will reduce the cost of collecting additional containers from the same service address. This answer applies to all forms referenced in the question.

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16	RFP Sec. 3.1.3	3-1	332	Due to the timing required for permit approvals, and completion of construction of a new transfer processing facility for the City of Oakland, it is not realistic to achieve all this in 24 months (June 2013 to July 2015) as stated in the transition schedule. With exception of the incumbent's transfer facility, no other transfer options are available within 15 miles of the point of collection. Please explain the type of contingency plan and adjustments the City is willing to consider and accept that would allow proposers other than the incumbent adequate time to site, permit and begin operations of a new transfer of processing facility.	The City will review any and all plans and proposals presented in response to this RFP, including those requiring the use of interim facilities prior to the completion of new facilities. Proposers should note that ACWMA Policy 4.5.2 requires Solid waste (Garbage or unprocessed Mixed Materials) that are being transported more than 15 miles to the landfill be transported in transfer vehicles. It does not require the use of a transfer station that is within 15 miles of the collection point and does not apply to Recyclable Materials or Organic Materials.
17	MMO Contract Sec. 3.3.2.5.1 and Various			Due to the timing required for permits and licenses approval, constructions and begin operations of a new transfer processing facility in Oakland, it is not realistic to achieve all this in 24 months (June 2013 to July 2015) as stated in the transition schedule. Please explain the type of contingency plan and adjustments the City is willing to consider and accept without providing a clear advantage to the incumbent while allowing other company to submit a competitive and realistic proposal	See City's Answer on Line #16 of this table.
18	RFP Sec. 2.3	2-6	253	Table 2-5 provides a breakdown of the commercial container information. Can the City provide a breakdown of the commercial customer information as was provided for MFDs in table 2-4.	Spreadsheet containing account data was provided in electronic form on 9/5/12 (Section 7, Attachment 2). Table 2-5, gray sub-header line, is amended as follows: " <del>MFD</del> <u>Commercial</u> Services - Garbage"
19	RFP Sec. 3.1.3	3-1	334	a) Is the routing for residential services required to mirror current day-of-service boundaries? b) If so, can the City provide detailed maps of the day-of-service boundaries for residential services?	a) No. b) City will provide current day-of-service map in future addendum.
20	RFP Sec. 3.1.3	3-1	331	Can day changes to residential services be made or suggested for greater efficiencies?	Yes.

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21	RFP Table 3.2	3-3		In the table, "Commercial Source Separated Organic Materials Collection" is listed as " <b>Optional Service as Requested by Customer.</b> " The ACWMA Mandatory organics recycling ordinance will be in place as of July, 2014, so commercial organics will not be optional in July, 2015. Is it the City's intention to opt-out of the organics portion of the ACWMA mandatory commercial recycling ordinance?	No.
22	RFP Table 3-2	3-4		Total Litter Cans are not quantified. How many are there in Oakland that the service provider will be responsible to service?	City will provide this information and additional clarifying instructions in a future addendum.
23	RFP Table 3-2	3-4		What are the service schedule, location, and how many times per week. (1X, 2X up to 7X) for Litter Cans?	See City's Answer on Line #22 of this table.
24	RFP Table 2-2	2-3		Can the city provide the number of units in Table 2-2 that correspond to the number of service recipients?	Spreadsheet containing account data was provided in electronic form on 9/5/12 (Section 7, Attachment 2).
25	MMO Contract Sec.1.83	11	444	a) Is the expectation that under the contract the entire cost of SFD organics including processing and end market sales are included in the rate? b) Can you clarify why the different language in between the SFD and MFD definition of Organic materials Collection Service.	a) Yes. b) MMO Contract Section 1.83 is amended as follows: <u>SFD Organic Materials Collection Service</u> . The Collection of Organic Materials from SFD Service Addresses in the Service Area, the delivery of the Organic Materials to an Organic Materials Processing Facility <del>and the for Processing and marketing of the Organic Materials.</del>
26	MMO Contract Sec. 7.16.1	31	1346	Will there only be a 1yr CPI adjustment to the submitted rates?	Yes as set forth in the RFP.
27	MMO Contract Sec.1.38	6	211	Is the correct interpretation of this section that Alternative Daily Cover will be counted as disposal?	Yes.

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28	RFP Sec. 4.3.2.1.3	4-16	1878-1881	This RFP section calls for a \$1.5m performance bond in accordance with Sec. 24.01 of the RR Contract, but Sec.24.01 of the RR Contract calls for a performance bond of \$3m –is the amount \$1.5m, or \$3m?	a) RFP Section 4.3.2.1.3. is amended as follows: <b>"Performance Security Commitment Letter</b> In order to propose on Service Group 2 – RR Collection Services, proposers must submit a <del>One Million, Five Hundred Thousand Dollars (\$1,500,000)</del> <u>Three Million (\$3,000,000)</u> Performance Bond Commitment Letter or a letter stating that the proposer will provide a Letter of Credit in accordance with the requirements of Section 24.01 of the RR Collection Services Contract." b) Section 24.01 of the RR Collection Services Contract is accurate.
29	RR Contract Sec. 24.01	55	2248	This section calls for a \$3m performance bond. However, Sec. 4.3.2.1.3 of the RR RFP calls for a performance bond of \$1.5m –is the amount \$1.5m, or \$3m?	See City's Answer on Line #28 of this table.
30	RR Contract Sec. 7.06.1	25	1064	Will the rates be adjusted by just 1 year's CPI or for the annual change between for 2013 and 2014, and 2014 to 2015?	One (1) year, based on the change in the annual average for 2013 and the annual average for 2014 as per Section 7.06.1.
31	RR Contract Sec. 8.01	28	1203	Is there a standard that the RR contractor is to use when setting their own diversion target?	No, the RFP does not set a standard to guide diversion target proposals.