



**CITY OF OAKLAND  
PUBLIC ETHICS COMMISSION**

Date Received  
**16 APR 27 AM 11:29**  
*RESERVED FOR CITY CLERK USE*

**2016 LOBBYIST QUARTERLY REPORT**  
(Attach disclosure schedules as necessary)

<b>Full Name:</b> ISABEL URBANO	<b>List all clients or employers:</b> HARBORSIDE HEALTH CENTER BLUM OAKLAND SIGNATURE PROPERTIES AIRBNB VOLTA <del>XXXXXXXXXX</del> SUNFIELD DEVELOPMENT AMG
<b>Name of Lobbyist Firm or Employer:</b> MILO GROUP OF CA, INC.	
<b>Lobbyist Firm/Employer Business Address:</b> 1300 CLAY STREET, #600 OAKLAND, CA 94612	
<b>Work Phone:</b> 510-596-1717	<b>Reporting Period:</b> <input checked="" type="checkbox"/> January 1 – March 31, 2016 (Due April 29) <input type="checkbox"/> April 1 – June 30, 2016 (Due July 29) <input type="checkbox"/> July 1 – Sept. 30, 2016 (Due October 28) <input type="checkbox"/> October 1 – Dec. 31, 2016 (Due Jan 30, 2017)
<b>Work Email:</b> ISABEL @ MILO GROUP CA . COM	

- Check here if you **did not** engage in any reportable lobbying activity during the reporting period.
- Check here if you **did** engage in any reportable lobbying activity during the reporting period, and complete and include the following pertinent disclosure documents:

<input checked="" type="checkbox"/>	Schedule A – Statement of Lobbying Activities
<input type="checkbox"/>	Schedule B – Employment Relationships Arranged By A Lobbyist or A Registered Client at the Lobbyist's Behest
<input type="checkbox"/>	Schedule C – Employment Relationships between a Lobbyist And An Elected City Officeholder or a Candidate for City Office
<input type="checkbox"/>	Schedule D – Statement of Solicitations for Campaign Contributions

(If applicable, disclosure schedules must be attached to your quarterly report and be filed with the Office of the City Clerk no later than 30 days after the end of each calendar quarter.)

**DECLARATION OF LOCAL GOVERNMENTAL LOBBYIST**

I have used all reasonable diligence in completing this form and attachments. I have reviewed the form and any attachments and to the best of my knowledge the information contained herein is true and complete. I declare under penalty of perjury under the laws of the State of California that the information I provided above and on the attached Disclosure Schedules is true and correct.

Date: \_\_\_\_\_

Signature: *Isabel Urbano*

Please mail or fax your forms to:  
Oakland City Clerk  
1 Frank H. Ogawa Plaza, 1st Floor  
Oakland, CA 94612  
(510) 238-6699



CITY OF OAKLAND  
PUBLIC ETHICS COMMISSION

"2016 LOBBYIST DISCLOSURE FORM"  
SCHEDULE A -- Statement of Lobbying Activities

If applicable, Schedule A must be attached to your Quarterly Report and be filed with the Office of the City Clerk no later than 30 days after the end of each calendar quarter.

Please provide the following information for each client or employer on whose behalf you lobbied during the period of time covered by this report. If you lobbied on more than one item of governmental action for any individual client or employer, please complete a separate Schedule A for each item of governmental action lobbied on behalf of that individual client or employer.

(A) Name and address of the client or employer on whose behalf I lobbied:

AMG DEVELOPMENT

1633 VENTURA BLVD.

ENCINO, CA 91436

(B) Item of governmental action on which I lobbied for the above-named client:

DEVELOPMENT AT 105<sup>TH</sup> & SAN LEANDRO

(C) In lobbying on the item identified in (B) above, please indicate the name of each city officer you lobbied, the name and title of each city boardmember or commissioner you lobbied, and the jobtitle and office or department of each city employee you lobbied (do not provide the city employee's name):

PLANNING DEPT. : RACHEL FLYNN & PETE VOLLMAN

(D) Please provide a brief *narrative description* (no longer than 3 sentences) of the position advocated on behalf of the client or employer identified in (A) above:

VARIOUS ISSUES RELATED TO DEVELOPMENT PROJECT,  
TIMELINES

(E) Total amount of economic consideration received or expected from client or employer for lobbying activity in Oakland during the reporting period:

Amount: \$ 6000.00

Name ISABEL URBANO  
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CITY OF OAKLAND  
PUBLIC ETHICS COMMISSION

**"2016 LOBBYIST DISCLOSURE FORM"**  
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*If applicable, Schedule A must be attached to your Quarterly Report and be filed with the Office of the City Clerk no later than 30 days after the end of each calendar quarter.*

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(A) Name and address of the client or employer on whose behalf I lobbied:

AIRBNB

888 BRANNAN ST.

SF, CA 94107

(B) Item of governmental action on which I lobbied for the above-named client:

GENERAL GOVERNMENT AFFAIRS

(C) In lobbying on the item identified in (B) above, please indicate the name of each city officer you lobbied, the name and title of each city boardmember or commissioner you lobbied, and the job title and office or department of each city employee you lobbied (do not provide the city employee's name):

MAYOR'S OFFICE, CITY ADMINISTRATOR'S OFFICE

COUNCIL MEMBERS KAPLAN, KALB, GUILLEN, WASHINGTON

(D) Please provide a brief **narrative description** (no longer than 3 sentences) of the position advocated on behalf of the client or employer identified in (A) above:

GENERAL POLICY DISCUSSION RE: SHARED RENTALS

(E) Total amount of economic consideration received or expected from client or employer for lobbying activity in Oakland during the reporting period:

Amount: \$ 22,500

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PUBLIC ETHICS COMMISSION

**"2016 LOBBYIST DISCLOSURE FORM"**  
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If applicable, Schedule A must be attached to your Quarterly Report and be filed with the Office of the City Clerk no later than 30 days after the end of each calendar quarter.

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(A) Name and address of the client or employer on whose behalf I lobbied:

BLUM

578 WEST GRAND AVE.

OAKLAND, CA 94612

(B) Item of governmental action on which I lobbied for the above-named client:

VARIOUS ISSUES RELATED TO MEDICAL CANNABIS

(C) In lobbying on the item identified in (B) above, please indicate the name of each city officer you lobbied, the name and title of each city boardmember or commissioner you lobbied, and the jobtitle and office or department of each city employee you lobbied (do not provide the city employee's name):

MAYOR'S OFFICE; COUNCILMEMBERS GALLO, KAPLAN,  
KALB, McELHANEY; GREG MINDR (CITY ADMIN)

(D) Please provide a brief *narrative description* (no longer than 3 sentences) of the position advocated on behalf of the client or employer identified in (A) above:

REGULATIONS REGARDING MEDICAL CANNABIS DISPENSARIES,  
INCLUDING CULTIVATION

(E) Total amount of economic consideration received or expected from client or employer for lobbying activity in Oakland during the reporting period:

Amount: \$ 30,000.00

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CITY OF OAKLAND  
PUBLIC ETHICS COMMISSION

"2016 LOBBYIST DISCLOSURE FORM"  
SCHEDULE A -- Statement of Lobbying Activities

If applicable, Schedule A must be attached to your Quarterly Report and be filed with the Office of the City Clerk no later than 30 days after the end of each calendar quarter.

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(A) Name and address of the client or employer on whose behalf I lobbied:

HARBORSIDE HEALTH CENTER  
1840 EMBARCADERO ST.  
OAKLAND, CA 94606

(B) Item of governmental action on which I lobbied for the above-named client:

VARIOUS ISSUES RELATED TO MEDICAL CANNABIS

(C) In lobbying on the item identified in (B) above, please indicate the name of each city officer you lobbied, the name and title of each city boardmember or commissioner you lobbied, and the jobtitle and office or department of each city employee you lobbied (do not provide the city employee's name):

MAYOR'S OFFICE, CITY ATTORNEY BARBARA PARKER,  
COUNCILMEMBERS GALLO, KAPLAN, KALB, MCELHANEY

(D) Please provide a brief *narrative description* (no longer than 3 sentences) of the position advocated on behalf of the client or employer identified in (A) above:

REGULATIONS RELATED TO MEDICAL CANNABIS DISPENSARIES  
INCLUDING CULTIVATION

(E) Total amount of economic consideration received or expected from client or employer for lobbying activity in Oakland during the reporting period:

Amount: \$ 20,000.00

Name ISABEL URBANO  
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CITY OF OAKLAND  
PUBLIC ETHICS COMMISSION

"2016 LOBBYIST DISCLOSURE FORM"  
SCHEDULE A -- Statement of Lobbying Activities

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(A) Name and address of the client or employer on whose behalf I lobbied:

~~XXXXXXXXXXXXXXXXXXXX~~ VOLTA  
1500 17<sup>th</sup> STREET  
SAN FRANCISCO, CA 94107

(B) Item of governmental action on which I lobbied for the above-named client:

GENERAL GOVERNMENT AFFAIRS

(C) In lobbying on the item identified in (B) above, please indicate the name of each city officer you lobbied, the name and title of each city boardmember or commissioner you lobbied, and the jobtitle and office or department of each city employee you lobbied (do not provide the city employee's name):

MAYOR'S OFFICE: TRANSPORTATION DIRECTOR

(D) Please provide a brief *narrative description* (no longer than 3 sentences) of the position advocated on behalf of the client or employer identified in (A) above:

GENERAL DISCUSSIONS RE: EV PARKING

(E) Total amount of economic consideration received or expected from client or employer for lobbying activity in Oakland during the reporting period:

Amount: \$ 0

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SCHEDULE A -- Statement of Lobbying Activities

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Please provide the following information for each client or employer on whose behalf you lobbied during the period of time covered by this report. If you lobbied on more than one item of governmental action for any individual client or employer, please complete a separate Schedule A for each item of governmental action lobbied on behalf of that individual client or employer.

- (A) Name and address of the client or employer on whose behalf I lobbied:

SIG NATURE DEVELOPMENT

2335 BROADWAY, SUITE 200

OAKLAND, CA 94612

- (B) Item of governmental action on which I lobbied for the above-named client:

GENERAL GOVERNMENT RELATIONS; ISSUES RELATED

TO BROOKLYN BASIN

- (C) In lobbying on the item identified in (B) above, please indicate the name of each city officer you lobbied, the name and title of each city boardmember or commissioner you lobbied, and the jobtitle and office or department of each city employee you lobbied (do not provide the city employee's name):

PLANNING DEPT. RACHEL FLYNN, ROBERT MERKAMP

CITY ATTORNY BARBARA PARKER / ALEX KATZ

- (D) Please provide a brief *narrative description* (no longer than 3 sentences) of the position advocated on behalf of the client or employer identified in (A) above:

VARIOUS ISSUES RE: DEVELOPMENT

- (E) Total amount of economic consideration received or expected from client or employer for lobbying activity in Oakland during the reporting period:

Amount: \$ 19,500.00

Name ISABEL URBANO  
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Please provide the following information for each client or employer on whose behalf you lobbied during the period of time covered by this report. If you lobbied on more than one item of governmental action for any individual client or employer, please complete a separate Schedule A for each item of governmental action lobbied on behalf of that individual client or employer.

- (A) Name and address of the client or employer on whose behalf I lobbied:

SUNFIELD DEVELOPMENT

562 14TH STREET

OAKLAND, CA 94612

- (B) Item of governmental action on which I lobbied for the above-named client:

1800 SAN PABLO PROJECT; GENERAL

GOVERNMENT RELATIONS

- (C) In lobbying on the item identified in (B) above, please indicate the name of each city officer you lobbied, the name and title of each city boardmember or commissioner you lobbied, and the jobtitle and office or department of each city employee you lobbied (do not provide the city employee's name):

COUNCIL MEMBERS MCELHANEY, BARBELL WASHINGTON,  
REID;

- (D) Please provide a brief *narrative description* (no longer than 3 sentences) of the position advocated on behalf of the client or employer identified in (A) above:

GENERAL GOVERNMENT RELATIONS

- (E) Total amount of economic consideration received or expected from client or employer for lobbying activity in Oakland during the reporting period:

Amount: \$ 7500.00

Name ISABEL URBANO  
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