

Employment

Unemployment Rate

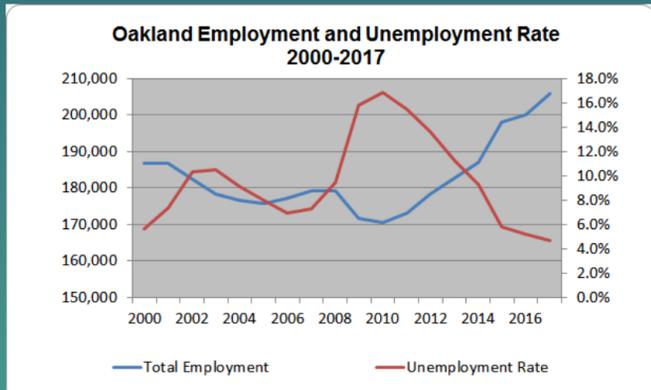
4.5%

Q2 2016: 5.2%

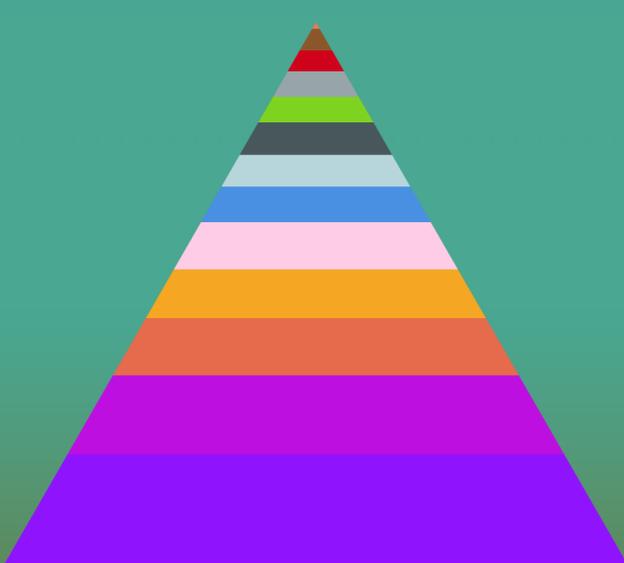
Employment

202,700

Q2 2016: 200,230



Oakland Jobs by Industry Sector



- Health Care (20.10%)
- Transportation,... (14.53%)
- Leisure & Hospitality (10.53%)
- Prof Services (8.98%)
- Education (8.62%)
- Admin. & Waste (6.52%)
- Retail (6%)
- Finance, Insura.. (5.91%)
- Public Administration (4.75%)
- Other Services (4.66%)
- Construction (3.91%)
- Manufacturing (3.56%)
- Information (1.94%)

Sources: City of Oakland Economic and Workforce Development Department, State Employment Development Department, Oakland Metropolitan Chamber of Commerce and Beacon Economics. Job totals by Industry Sector are for Q2 2016.

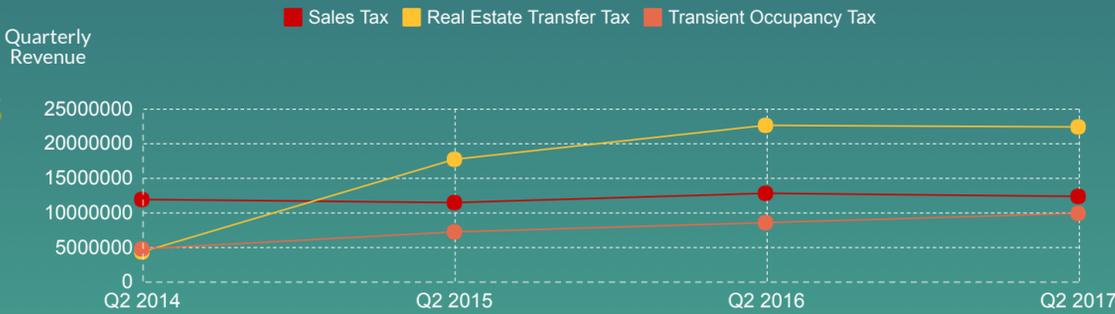
Quarterly City Revenues

Sales Tax
\$12,183,400

Real Estate Transfer Tax
\$22,302,656

TOT Tax (Hotels)
\$9,679,635

City Revenue Streams 2014-2017



Revenues collected and reported every quarter include Sales Tax, Real Estate Transfer Tax, and Transient Occupancy Tax. Sales Tax is based on revenue collected for the prior quarter.

Residential Real Estate

Median Single Family Home Price



Quarterly Rent Average



According to real estate research from Zillow.com, the median rent of properties listed in Oakland hit \$3000 in September 2016 and has hovered around that level since then.

Sources: City of Oakland Revenue Department, HdL Companies, Zillow.com

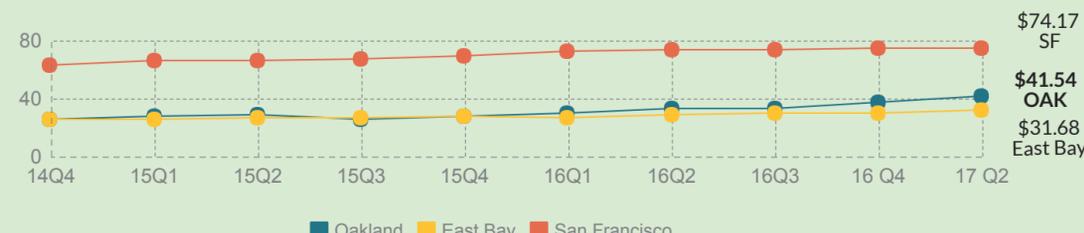
Commercial Real Estate

Industrial Vacancy: 2%
Rent/square foot: \$9.27
East Bay: 3.6%, \$11.50

Office Vacancy: 6.6%
Rent/square foot: \$41.54
Downtown: 6.6%, \$49.63
East Bay: 8%, \$31.68

Retail Vacancy: 3.2%
Rent/square foot: \$22.68
East Bay: 3.4%, \$25.54

Office Average Rents/Square Foot



Office Vacancy Rates



Residential Building Permits Issued



Development Pipeline

Housing
3,006 Homes under construction
8,990 Units approved
8,249 Units under review

Commercial
2,021,570 square feet under construction
3,225,350 square feet approved
3,705,600 square feet under review